234 Fenwick Dr., NW ■ Washington, DC 20007 ■ amccullough@jhu.edu ■ 202-345-6789

EDUCATION

Johns Hopkins University School of Advanced International Studies (SAIS) Master of Arts

Washington, DC Bologna, Italy May 2015

- Concentration: International Development
- Selected Coursework: Financial Inclusion and Development; Impact of Economic Development on Social Foundations; Trade Policy in Developing and Transitional Economies
- GPA 3.7

University of Pennsylvania Bachelor of Arts, Latin American Studies

Philadelphia, PA May 2009

- H.R. Johnson Fellowship for Outstanding Citizenship
- La Universidad San Andres Buenos Aires, Argentina (September 2003-May 2004)
- GPA 3.85, graduated summa cum laude

EXPERIENCE

DAI Rio de Janeiro, Brazil June Consulting Intern 2014 – August 2014

- Researched background and statistical information on training programs for micro-entrepreneurs and recommended changes that increased online loan repayments by 20%
- Conducted evaluation of financial management practices of 50 microfinance institutions to identify deficiencies and assess management practices in need of change
- Conceived and designed training course for 100 staff to institute changes in selected microfinance institutions based on research findings
- Presented research findings at industry conference attended by 1500+ regional development professionals

United States Peace Corps Small Business Development Consultant

Pirirebuy, Paraguay June 2011 - May 2013

- Formulated and implemented integrated marketing strategy for textile production cooperative, leading to 97% increase in monthly sales
- Developed accounting and bookkeeping practices to increase financial accountability
- Trained management staff of 5 on implementing new procedures and practices
- Conceived and wrote grant proposal; received \$1700 award from foundation for capital investment

Marketing Strategies, Inc.

Seattle, WA

Account Manager

July 2009 - May 2011

- Planned, coordinated and implemented marketing campaigns for Fortune 100 companies with average program budgets of \$250,000
- Managed 70 predominantly Hispanic accounts

ADDITIONAL INFORMATION

Languages: Spanish (Fluent); French (Advanced)

Technical Skills: Excel (Advanced), PowerPoint (Advanced), Word (Advanced)

Leadership: Coordinator, DC Cares (local community service) - Led 50 volunteers to organize

annual gala in 2014 and 2015; Raised a total of \$80,000