1. **MESSAGE FROM ANA L. DROSCOSKI, ESQ.**

For Fall 2019/current applicants, hopefully you have received decisions from many of the law schools to which you have applied by now. If you were fortunate enough to have received monetary offers in addition to acceptances, please know that these offers are sometimes negotiable. To discuss strategies on how to navigate the negotiation process, please schedule an appointment with me through Handshake.

*Have an amazing spring break!*

2. **LEGAL EDUCATION & THE LEGAL INDUSTRY IN THE MEDIA**

More than half of African-American test takers — 52 percent — reported using the Khan Academy prep program. Among Hispanics, 41 percent used the program. And 38 percent of Asians used the program to prepare, as did 46 percent of women. Forty-seven percent of Puerto Rican LSAT takers also used Khan Academy.


For those of you searching for a gap year opportunity, particularly those that have an interest in mediation/ADR, please consider the following:

Position Description

The Mediation Program of the D.C. Circuit is accepting applications for the position of Administrative Specialist. The U.S. Courts of the District of Columbia Circuit offer alternative dispute resolution services in selected cases to enable parties in litigation to resolve their cases. The Mediation Program is responsible for program administration, screening eligible cases, overseeing a volunteer panel of accomplished lawyers who are also trained mediators, assigning cases to mediators, and monitoring and evaluating mediation cases. This position provides clerical and administrative staff support to the Chief Circuit Mediator and Circuit Mediator to ensure efficient management and operation of the program. This position is ideal for individuals considering law school or with an interest in alternative dispute resolution.

Qualifications

Candidates must show experience that demonstrates: (1) the ability to show attention to detail, manage multiple tasks, and maintain a positive attitude; (2) computer knowledge and skills; and (3) strong analytical, communication, and organizational skills.

Salary Range

$40,727 - $73,128 (CL 24/25) depending on qualifications, experience, and education. This is a full time position located in Washington, D.C. Applicants must be a United States citizen or
eligible to work in the United States.

Application Process

Submit by email a cover letter and a detailed resume. Email a single PDF attachment containing both documents to:

VacancyAdministrativeSpecialist@cadc.uscourts.gov

Please include the Job Announcement number (USCA-19-05) in the subject line.

Because of the large volume of applications, only those candidates who will be interviewed will be contacted. The application period will be open until filled.

Preference will be given to applications received by April 2, 2019.

4. INTERVIEW: POORNIMA RAVISHANKAR, IN-HOUSE SECURITIES LAWYER, UBS FINANCIAL SERVICES

Poornima Ravishankar is originally from New Jersey, though her younger sister will often obnoxiously point out that she was actually born in Philadelphia. She graduated from Northwestern University with a degree in Journalism, then worked as a copy editor at the Metropolitan Opera Publications Group in New York City for 3 years before attending the Seton Hall University School of Law.

During law school, Poornima was an Articles Editor at the Seton Hall Review, where she also published a stirring Comment about privacy law (34 Seton Hall L. Rev. 1093 (2004)). Upon graduation, she worked as a corporate law associate at Riker Danzig Scherer Hyland & Perretti in Morristown, New Jersey before going to UBS Financial Services as an in-house attorney in 2009. At UBS, she has services as both staff lawyer and manager for Dispute Resolution and currently is a Products & Advisory Services lawyer counseling the mutual funds, 529, donor-advised fund and non-discretionary advisory businesses.

In her spare time, Poornima likes to buy shoes, travel, read and snuggle with her dog (not necessarily in that order).

Describe a day in the life of an in-house securities lawyer.

Typically, I get to the office around 9 am hoping that nothing major has blown up during my 45-minute commute to the office. I spend the majority of my time in meetings with my in-house clients – I counsel a few different areas of the business – providing legal advice on long-term business initiatives as well as one-off questions that arise during the course of doing business. I spend a small amount of time reviewing and negotiating distribution agreements with mutual fund companies. On rare occasions, I work with outside counsel from law firms we have retained for their expertise in niche areas.
What initially attracted you to this field? Please discuss your career path.

I was always interested in law school but never wanted to be a litigator. Even though I never had much interest in business as an undergraduate student, during law school I found myself enjoying classes in business, securities and anti-trust. After law school, I worked at a couple of law firms doing some deal work as well as securities and anti-trust. I quickly figured out that law firm life was not for me, but while doing outside counsel work for UBS, the opportunity arose for me to go in-house, first on the regulatory side and then moving into a more specialized product-focused area.

What are some of the rewards and downsides of this area of law and the legal profession?

The securities law practice area has been a great fit for me because I’ve enjoyed the opportunity to learn about how the finance industry works from something of an insider’s position, while still using the natural analytical mindset of a lawyer. Understanding the banking industry is something that has become even more relevant in the last 10 years since the 2008 collapse – quite honestly, I often wish both politicians and journalists were more literate in this area!

Working in-house has many advantages in terms of work-life balance and work environment. However, I always caution lawyers looking to make a move in-house that there is a big difference going from being a revenue generator at a law firm to a cost in-house in terms of how you’re treated overall. You have to develop a thick skin and be able to stick to your guns when you’re sitting across from important business people who may sometimes feel you are blocking them from running their business the way they want to.

Do you have any advice for an undergraduate interested in pursuing this body of law and the legal profession?

I worked for three years before I went to law school, and even though I did not have a law-related job, I always think that having the perspective that comes from living in “the real world” was invaluable. It even allows you to think about the law in a different way and apply real-world examples to the case law you’re studying in a different way.

Additionally, I would make you sure you really want to pursue a career in the law – I think there are too many people who go to law school because they’re not sure what they want to do and they think a law degree may be helpful. While there are many people who go on to do different things after law school, I think people are happiest in law school and after when they have a real interest and passion for the work, wherever the path eventually leads them. You spend too much time doing it to only have a passing, vague interest in it.

Contact Information:

Poornima is happy to answer questions and is reachable by email at: poornima.ravishankar@ubs.com.
5. UPCOMING PRE-LAW STUDENT MEETINGS & PROGRAM ANNOUNCEMENTS

CLEO’S ACHIEVING SUCCESS IN THE APPLICATION PROCESS (ASAP)

Who Is Eligible for ASAP? College juniors, seniors and post-graduates who plan to apply to law school can participate in ASAP.

What: Intensive weekend to help participants develop the tools they need to understand the application process and become competitive law school applicants.

Deadline: April 5, 2019

Cost: $100

When: various weekends in June, July, August

Where: Manhattan, NY; Washington, DC; Houston, TX; Chicago, IL; & Los Angeles, CA

How: Click here: to Apply online NOW!

Preparing talented, motivated, yet under-represented students to successfully gain admission to and succeed in law school. The ASAP program curriculum will focus on aspects of the law school application process that are commonly overlooked or undervalued by students when applying to law school, such as:

· Selecting a law school

· Writing an effective personal statement

· Choosing sources for letters of recommendations

· Preparing strategies for the Law School Admission Test (LSAT) and understanding the impact of LSAT scores and Grade Point Averages (GPA) in the selection process

· Understanding the significance of the early application process offered by many law schools

· Managing Debt and developing credit worthiness

· Common errors committed by law school applicants

CLEO is a non-profit organization. Since 1968, CLEO has helped more than 7,000 low-income and minority students become successful members of the legal profession. The College Scholars Program seeks to continue this standard of excellence through a collaborative effort between CLEO and colleges and universities throughout the United States.
JHU POLICY MARATHON: CREATE POLICY, DRIVE INNOVATION

WHEN
SATURDAY, APRIL 13TH, 12AM TO SUNDAY, APRIL 14TH, 12AM

WHERE
HODSON 110

MORE INFORMATION
Spend 24 hours crafting policy memos and presentations on Public Health or International Studies
All majors welcome
$500 grand prize


For additional details:
visit https://pctjhu.github.io
e-mail pctatjhu@gmail.com

UNIVERSITY OF MARYLAND
FRANCIS KING CAREY
SCHOOL OF LAW
PROSPECTIVE STUDENT EVENTS

A long list of law school visits, webinars, in-person class visits, open houses and information sessions: https://www.law.umaryland.edu/Prospective-Students/JD/Visits-and-Webinars/

UPCOMING LSAT ADMINISTRATIONS

Dates: March 30, 2019 / June 3, 2019 / July 15, 2019

Testing Locations: http://www.lsac.org/jd/lsat/testing-locations

Register: https://www.lsac.org/lsat/taking-lsat/registering-lsat

JHU PRE-PROFESSIONAL PROGRAMS AND ADVISING OFFICE STAFF
Pre-Professional Advising helps students make informed decisions in their pre-health or pre-law course planning and navigate the application process.